

From: [Lee Goldberg](#)
To: [Sanders, Stacy \(HHS/IOS\)](#); [Cross-Call, Jesse \(OS/IEA\)](#)
Subject: follow up
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Attachments: [ruffini worker earnings service quality and profitability wceg.pdf](#)
[AFL-CIO comments on NF Transparency NPRM final.docx](#)

Stacy and Jesse, great meeting, thanks for taking the time to meet with us.

Attaching our transparency comments. The two-pager I left with you is a summary of that document.

Also attaching this article I mentioned from Kristin Ruffini at Georgetown that I mentioned. I recently discovered the paper showing how the labor force responds to changes in compensation and changes in working conditions. Her focus is on retention, but obviously retention rates have an impact on how many people facility operators have to hire. Our comments to the Medicaid Access and Payment NPRM also cite state policies designed to bolster the home care workforce by reducing retention. There are other parallels in state efforts to bolster teacher salaries.

Also, I would be remiss if I didn't mention two other things that may be of interest:

1. The AFL-CIO and SEIU and Consumer Voice co-hosted a Facebook live event that featured workers, residents, family members and our leadership. You can view the event [here](#). Overall, we had about 1300 viewers. We can send clips of individual speakers too if that is useful.
2. The AFL-CIO has launched a [website](#) for our campaign around the care economy. The first task is educating people about what's at stake around nursing home staffing.

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Lee Goldberg

AFL-CIO

815 Black Lives Matter Plaza, N.W.

Washington, DC 20006

Desk: (202) 637-5344 / Mobile: (240) 393-7328 / Pronouns: he/him/his

Email: lgoldberg@aflcio.org



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